Shipping

Gershel Brothers, Inc. will ship your order anywhere across the country.

It is our goal to send your shipment the most efficient way possible. With our two warehouses in **Philadelphia**, **PA** and **Phoenix**, **AZ**, Gershel Brothers, Inc. is now a more efficient source of store fixtures and displays for the East and West Coast, plus all points in between.

Also, we have teamed with UPS and a number of transportation companies to provide our customers with the best service possible.

Orders are sent via UPS, Common Carrier (Truck) or FOB Factory. All shipping charges are the responsibility of the customer. Based on the size of the order, we will determine which delivery method would be most efficient. New items in stock will be shipped from our Philadelphia or Phoenix warehouse depending on which location is closest to the shipping address.

<u>UPS</u> – Most of our items can be shipped via UPS. You are now able to estimate your own UPS charges – see "UPS Charges" below.

<u>Common Carrier (Truck)</u> - Some of our items may be too big to ship via UPS. Those items include gondola shelving, showcases/counters, etc. In our catalog or on our website, we have labeled these larger items with a tractor trailer icon which means the particular item is shipped by truck only. To receive a common carrier freight quote, please see "Common Carrier Freight Quotes" below.

<u>FOB Factory</u> – You will see "FOB Factory" in the description of some items. This means that the item is not in stock in our warehouse in Philadelphia, PA nor Phoenix, AZ. Instead, the item will be shipped directly from the factory. Based on the size of the item, we will determine whether to ship via UPS or Common Carrier.

We will gladly provide you with a freight estimate for your order. This is an <u>estimate</u> only. The customer must pay actual freight charges even if it varies from the estimate.

<u>UPS Charges</u> – We can provide an estimate for UPS charges. However, this is an estimate only. Actual freight charges cannot be determined until the order is packaged and ready to ship. Therefore, the estimate you are given may be different than what you are actually charged. Also, some zip codes may be subject to a UPS Delivery Area Surcharge of \$1.50 per package for Commercial Delivery, \$2.30 per package for Residential Delivery, or \$7.50 per shipment for Hundredweight Service. In addition, there is a UPS fuel surcharge that fluctuates based on current fuel costs. At this time, the fuel surcharge is approximately 6%. For an estimate, please call (800) 962-5307 or email displays@gershelbros.com.

Also, you can now estimate your own UPS Shipping Charges. We are in the process of integrating "Shipping Notes" for all of our items on the website. The "Shipping Notes" contain details including the number of boxes of each item, the size of the box of each item, and/or the weight of the box of each item.

To determine the UPS shipping charge, follow these directions:

- 1) Read the "Shipping Notes"
- 2) Identify your UPS Zone *link* by finding the first 3 digits of the destination zip code.
- 3) Use the UPS Rate Chart *link* to determine shipping charge by matching the weight of the box with the Zone.
- 4) Add 6% for UPS fuel surcharge.

This will give you an idea of what to expect.

Note: UPS Shipping Charges are applied to each individual box shipped. We will try our best to combine multiple items ordered into the same box to reduce charges. Also, there are additional charges for UPS Next Day, 2nd Day and 3rd Day Service, Residential Deliveries, and packages that require Additional Handling.

Example:

ABC Store is in New York, NY 10001 and wants to purchase a mannequin. Item #81 – Men's Full Round Half Form

- 1) The "Shipping Notes" state "This item ships in one 10 lb. box by UPS."
- 2) The first 3 digits of the customer's destination zip code are "100". Therefore, ABC Store is in Zone 2 according to the UPS Zone Chart.

	DESTINATION	UPS
	ZIP CODES	Ground
	064-066	2
	067	3
	068-089	2
	090-099	-
	<mark>100-119</mark>	<mark>2</mark>
	120-123	3
	124-127	2
	128	3
	129	4

3) According to the "Shipping Notes", the weight of the box is 10 lbs. Simply, match the weight of the box with the zone, which

match the weight of will give you \$6.26.

Lbs.	Zone 2	
1	\$4.70	
2	\$4.78	
3	\$4.83	
4	\$4.96	
5	\$5.21	
6	\$5.38	
7	\$5.66	
8	\$5.88	
9	\$6.05	
<mark>10</mark>	<mark>\$6.26</mark>	
11	\$6.47	
12	\$6.66	
13	\$6.89	
14	\$7.03	
15	\$7.18	

4) Add the 6% UPS fuel surcharge. Thus, the estimated UPS shipping charge is \$6.64.

<u>Common Carrier Freight Quotes</u> – We can also provide estimates for common carrier (truck) shipments. When requesting a common carrier freight quote, please be prepared to answer the following questions:

Do you need a liftgate upon delivery?

A liftgate is a platform on the back of a truck that is used to lower your shipment to the ground. Unlike UPS shipments, the customer is responsible for unloading the truck and bringing the shipment into their location. However, the driver will lower your shipment to the ground if a liftgate is requested. Once the shipment is on the ground, the customer is responsible for bringing it into their location. Without a liftgate, the customer is responsible for both unloading the truck and bringing it into their location. If you do not have a loading dock or forklift, we recommend a liftgate upon delivery. A liftgate is available for an additional charge.

Do you require a delivery appointment?

If a delivery appointment is required, the customer will receive a call from the truck company before delivery. Without a delivery appointment, your shipment will be delivered without advance notice. A delivery appointment is recommended for customers who may require additional help from others to assist in unloading the truck, for customers whose business does not operate during normal business hours (9AM-5PM), for customers who are not always present at the shipping location, etc. A delivery appointment is available at no additional charge.